



Romerils Handy Hints  
for your Home

Tips from our Kitchen  
team...



R O M E R I L S  
home interiors

### Buying a new kitchen.

Our Kitchen's team have the pleasure of watching customers' dreams come true; from the moment they walk into our studio, the home visits, involvement in the design process, through the installation, to the final completed project. It's a journey that needs a little preparation so read our Handy Hints below to make your kitchen dream become a reality...

#### 1. Understand what it is you are looking for

At the very start of the buying process, it helps to have thought through what you want from your kitchen and what you would like included. Draw up a wish list of items and features, noting those which are essential and those which would be nice-to-have.

#### 2. Set a budget

The price range for new kitchens is extremely wide, so it helps to have a budget in mind before you start looking at options. To understand potential costs, do some window or online shopping, or ask around to find out what your friends have paid.

#### 3. Visits lots of suppliers

Once you have your wish list and budget in mind, start by visiting as many suppliers as possible to understand what is on offer and which companies best match your price range.

#### 4. Find out what you are paying for

It's important to understand what you are getting for your money. Ask about appliances, construction materials, quality, finishing and guarantees. Make sure you are comparing like-for-like. Does a lower priced kitchen mean compromising in some areas for example?

#### 5. Ask about payment terms up front

When does a supplier want payment for the new kitchen? Some expect full payment on order, or delivery, both of which leave the customer with little negotiating power if things go wrong with the installation. Others offer staggered payment terms, with final payment on completion, a position that can help keep the supplier incentivised to fulfil the project.

## 6. Choose a supplier you are going to enjoy working with

Sounds obvious, but getting on with your supplier, or more especially your kitchen designer, will make the whole process more productive, creative and enjoyable.

## 7. Remember that the wow factor comes from design, not gadgets

While fizzy water dispensers and drop down TV's may leap off the page in a brochure, it's a bold design that will really make your kitchen stand out from the crowd.

## 8. Find out who will be doing the fitting

Will the kitchen supplier do the installation using their own employees, or will a sub-contractor undertake the work? If it's the latter, check what relationship exists between supplier and sub-contractor; How long have they worked together for example and who will you ultimately be dealing with during the installation.

## 9. Project management plans

Ask how your installation will be project managed and who will be project manager. Be satisfied that your expectation on planning and reporting progress will be met, especially if the kitchen is going into a busy home.

## 10. The importance of aftercare

What happens once the installation is complete? Different suppliers will offer different guarantees on materials and workmanship, so make sure you understand what will be in place once the kitchen fitters have left.

